

INDEPENDENT BROKERS GROUP

We are a part of a group of four independent firms working together to expand coverage. Four veteran broadcast industry brokerage firms have formed a consortium to provide an expanded level of service to each participating company's clients. Each brokerage firm maintains its individual ownership, but the consortium allows collaboration between the companies in order to expedite the sale of listed properties, when needed.

The arrangement recognizes that individual firms working together can provide an additional layer of excellent, financially qualified buyer prospects for their exclusive listings. Also, the group can offer substantially greater coverage, with members in all geographical areas of the country.

The members participate in frequent conference calls to discuss active listings and share information on prospects. Members occasionally bring a prospective buyer to the member with the listing, and share commissions when a sale closes. The members actively communicate with each other and discuss industry information and trends.

The group includes:

Clifton Gardiner & Company, LLC

Cliff Gardiner

Kozacko Media Services

Dick Kozacko

George Kimble

The Exline Company

Andy McClure

Gammon Miller, LLC

Christopher Miller